

SUPERCAPACITOR TECHNOLOGY FOR SUSTAINABLE MOBILITY

OCTOBER 2023 CONFIDENTIAL

SOCIETAL PROBLEM - WE CAN MAKE A DIFFERENCE





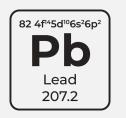
The molecule that everyone is concerned about.

834 MT

Annual CO₂ (millions of tonnes) equivalent from the transportation industry

25 %

Emitted from trucks and buses in the EU - 6 % of the total EU emissions.



The metal that no one wants to talk about.



900 000 premature deaths / year



100 B\$ / year

Our impact: cut up to 10% CO, and up to 100% lead use in heavy transportation industry

CUSTOMER PAIN



Meet Mr. José: A typical truck driver with typical pains: Costly battery problems that cause operational delays.

Idling*

- 1500 7000 € fuel / year
- up to 10 % extra CO₂ emissions

Lead (Pb) consumption

100 kg of lead (Pb) / year



2 lead-acid batteries (Standard solution for trucks)



GO-START REDUCES OPERATIONAL COSTS



GO-START Supercapacitor + Battery with monitoring system reduces idling and battery problems.

Idling*

- Idling savings: up to 7000€ fuel / year
- Cut up to 10 % CO₂ emissions

Lead (Pb) consumption

 80 to 100 % lead (Pb) reduction



Supercapacitor + battery pack plug & play solution



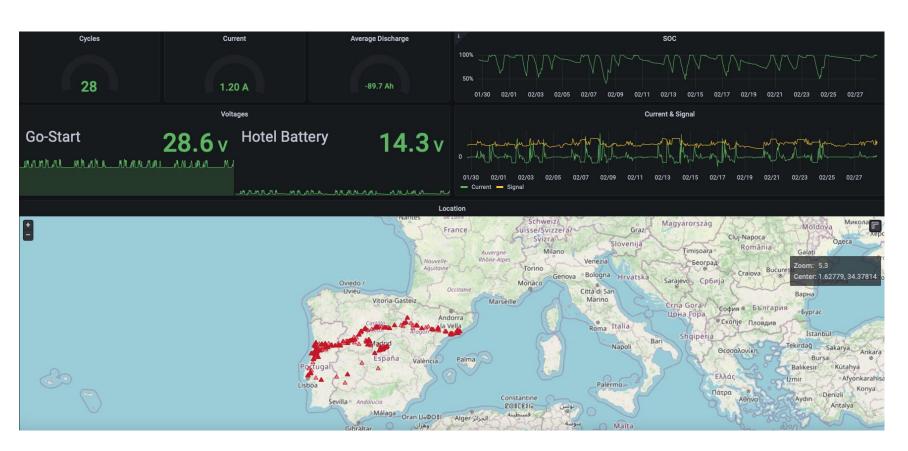


REMOTE MONITORING SYSTEM



A remote monitoring system provides information on:

- Aprox. location of the vehicle
- GO-START and battery voltage
- state-of-charge (SoC) of the battery
- Number of charge-discharge cycles
- Electrical consumption



TARGET MARKET = 3B€



28 B€+
Addressable market

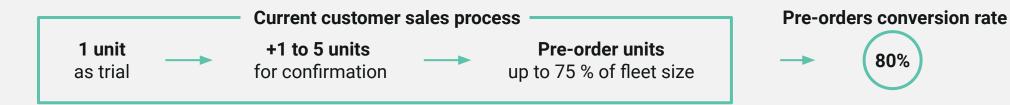
14 B€Served available market

10 B€

Total EU Target market

Mid-heavy commercial vehicles	Market value	Rationale
134 k	0.2 B€	Proximity
614 k	0.9 B€	
962 k	1.4 B€	- Market size
600 k	0.9 B€	
920 k	1.3 B€	
1.2 M	1.8 B€	
	134 k 614 k 962 k 600 k 920 k	Market value 134 k 0.2 B€ 614 k 0.9 B€ 962 k 1.4 B€ 600 k 0.9 B€ 920 k 1.3 B€

Total market value in 5 selected EU countries 6.5 B€
Target market (long haul transportation) = 3 B€



SALES PLAN



Direct sales of product for 3 segments







Commercialization strategy

Sales channels / segments

End users

B2B direct sales

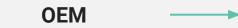
 Rui Silva (Co-founder), senior sales director, technical sales, marketing and business associate

Distribution deal

 Distribution deal for 50 units in 2022/2023 achieved







Logistic companies

















ROADMAP 2023-2027



Going from product-market fit to our next big goal: EBITDA positive in 3 years



- +150 k€ orders
- Product certification
- Product-market fit validated



2025

Cost down product



- ~10k GSE / year
- · Series B: Investment round

2023

- Deliver 1st distribution contract
- GO-START + Li-ion battery pilot tests + certification + vibration tests

2024

- Factory set-up
- Business + manufacturing scale-up



2026

200 units / month

- Headcount: 19 + 10 R&D projects
- Break even
- Business model + large-scale manufacturing validated



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OUR PURPOSE, OUR FUTURE MARKETS







6.5 B€

VANS/UTILITARIAN VEHICLES



1 B€

ALTERNATIVE FUEL TRUCKS



1 B€ (2030)

BUSES



1 B€

BOATS



1.8 B€

UPS/STATIONARY APPLICATIONS



0.5 B€

CAPACITORS IN EVs



2 B€

Automotive

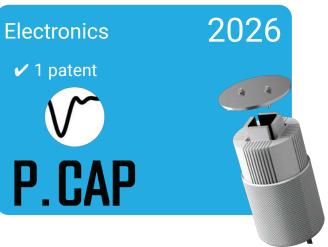
- Certified Product
- ✓ Market entry
- ✓ 1 patent + 1 draft







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TEAM





Rui Pedro Silva Executive manager (Co-founder)



André Mão de Ferro Executive manager (Co-founder)



Sónia Eugénio Project manager (Co-founder)



Alberto Adan Más Head of R&D



Cátia Piedade Head of production

S Caixa Capital

InnoEnergy



Rachel Sadok Head of supply chain & Operations

TRACK RECORD:



Katarzyna Siwek Head of Engineering



Silvia Gailly Electrode engineer



José Luz Production



João Parada Product engineer



João Santos



Product engineer



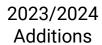
Several H2020/Horizon projects, SME Phase I and II, EIC Accelerator and EIC Transition - +5 M€ of total support



Equity-free incentive 300 k€ 2017-2018



Award winning \$100k prize money Edition 2022 / Transport category





Production



Engineering



Sales & Marketing



Thank you!



CONTACT US:

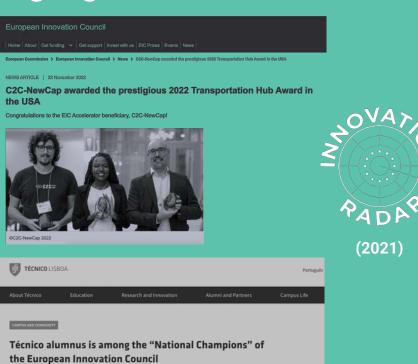
info@c2cnewcap.com www.c2cnewcap.com +351 211 632 88



VISIT US:

Avenida José Francisco Guerreiro, n.º 28, Paiã Park, Armazém A2.12, 1675-078, Odivelas, Portugal

Highlights:





André Mão de Ferro, co-founder of C2C-NewCap, received a distinction from the European Innovation



(EU year of youth 2022 commissioner Thierry Breton)