

UNIMATE ROBÓTICA

2020





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Designed by Unimate Robótica
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Monte Faquiña, Nº20 Mos-36415
(Pontevedra)



“

UNIMATE updates its strategic plan 2020 - 2022,
oriented towards growth and value creation

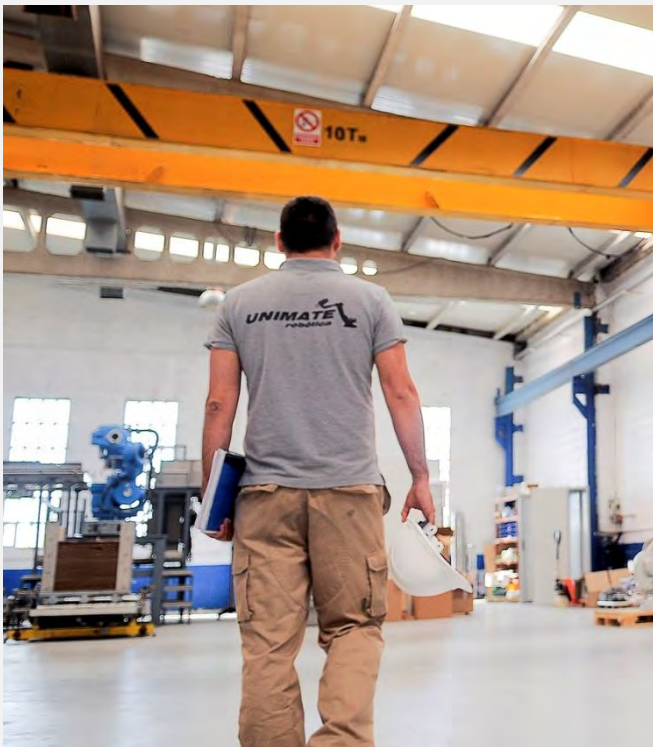
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We're different

Unimate Robotics is a Galician engineering located in Vigo. It was born in 2013 thanks to the path traveled during more than 10 years of experience in robotics, and as a consequence of the growing demand in the automation of industrial processes.

We offer industrial services automation to perform complex repetitive tasks, mainly on high-end production lines.

The industrial sectors for which we work are mainly the automotive, food, pharmaceutical sector, the naval auxiliary industry, and plastic, pharmaceutical ...



The flexibility of our technological knowledge allows us to carry out any project, joining a global project or taking on turnkey projects.

Our greatest wealth is the technical team of professionals, young but with extensive experience, and with a know-how acquired through their participation throughout these years in large robotization projects, standing out for their great solvency, capacity and results.

Analysis of your project until delivery and commissioning



We are rigorous with meeting deadlines and technical milestones



We constantly evolve in innovation and development, to respond to your needs



Our experience, technical knowledge and skills in project management support us



We take full responsibility for the project result



Mission, Vision and Values



We **develop** flexible automation solutions to make companies more **efficient** and **competitive**



Misión

Offer technological solutions with high added value for the client, led by a management that guides the company towards a common goal and empowered by a young, professional and well-cohesive team.



Visión

To be a company with a high-performance team, with professionals who work autonomously and cohesively, endowed with transversal skills and with cutting-edge infrastructure and technology, to continuously grow and improve our performance, reliability and efficiency..



Values

Transparency / Passion / Teamwork / Quality / Empathy / Ethics

Welcome to Unimate



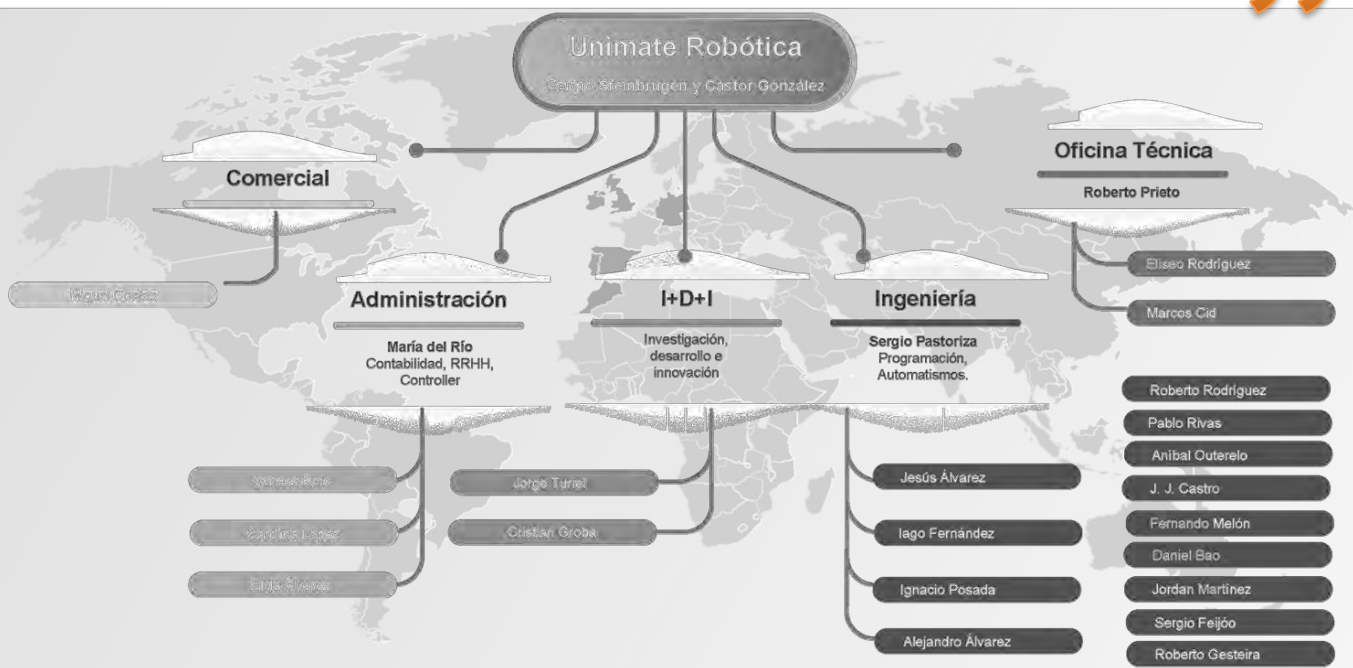
Sergio Steinbrüggen Cayo

Castor González Vázquez

Executive Director of Unimate Robotics



Team of professionals that make up Unimate are our greatest asset



Our structure

The engineers Castor González and Sergio Steinbrüggen are the partners of **Unimate Robotica**, currently made up of a human team of 24 people. Since its inception, Unimate has taken on industrial automation projects at the national and international, contributing to the development of the major production lines of the automotive sector in Spain, England, Germany, Tangier and Portugal. In its evolution, from 2013 to today, it has undergone exponential growth that has led it to receive several awards for its **good business practice**. In 2020 we have been certified in ISO 9001 Quality Management and ISO 14001 Environmental Management, to strengthen our commitment to continue improving our services and to pursue excellence.



Our business lines

La renovada estrategia empresarial se basa en tres pilares:


Consolidación de la estructura; crecimiento rentable; y desarrollo de nuevas líneas de negocio vinculadas a la innovación y transmisión del conocimiento.

I Ingeniería



unimate
ROBÓTICA

I+D+i



unimate
SYSTEMS

f Formación



unimate
SCHOOL

Unimate robótica, is the parent company of which than the others have left business lines.

Currently the main line of automated process engineering is obtaining good results, and we work every day to guarantee its future sustainability.

We are a dynamic and constantly evolving company that continues to advance in the development of automation solutions for companies to be more efficient and competitive.

"Everything you need in robotics and industrial automation"

Unimate Systems, is a spin out of Unimate Robótica which was created in 2019 for the development of R & D & i projects, and specifically for the development of Unimate Flexible Mobile Robot, a robot with a vision system for Bin Picking applications that moves autonomously around the plant.

This project participates in the 3rd edition of the BFA (Business Factory Auto), an initiative created by the CEAGA (Cluster of Automotive Companies of Galicia) for the acceleration and consolidation of innovation projects in the automotive sector.

"Flexibility is the adjective that best defines and distinguishes the projects created by Unimate Systems"

Unimate School, born in 2018, as a result to the growing need of companies for hiring workers specialized in robotics and industrial automation.

The quality of the courses and the satisfaction of the students is a priority for us and for this reason the programs are made up of constantly updated content, designed according to the needs of the market and aimed at improving productivity and efficiency in the workplace. job.

"Our goal is to spread our knowledge on the subject, to achieve a high qualification in students and workers"



unimate
ROBÓTICA

Invest in automating your
business and benefit now
from its advantages!



Our work areas



E ENGINEERING

- Industrial process **consulting**
- **Off-line** simulation studies
- Large line programming
- Turnkey projects
- Retrofits. Improvement projects in existing facilities, integrating **new technologies** and / or characteristics, to older systems.
- Sale of "Plug and Play" products.
- Turnkey automation projects
- Technical assistance
- Preventive maintenance



T TRAINING

Training in robotic programming of the main brands of robots, and with different levels of specialization.

Analysis of training needs.

We carry out tailor-made training packages for what you need in your company:

- On-site training
- Training adapted for different machines
- Training workshops
- Intensive training



I +D+i

Development and implementation of new products.

We look for new technological solutions to satisfy an increasingly changing and demanding market..

Get to know Our Products

Soluciones llave en mano



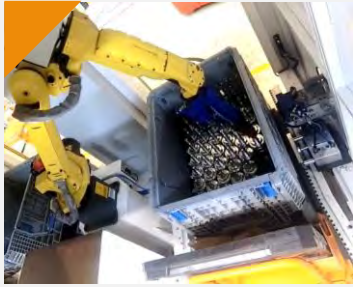
WELDING



HANDLING



BinPicking



PALLETIZING



Bolting Cell



Pasta Brazing



TRAINING

“

Consulting our producto catalog

”

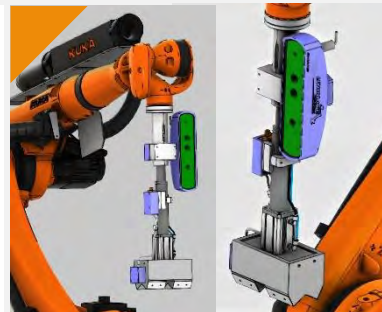
Dispositivos “Plug and Play”



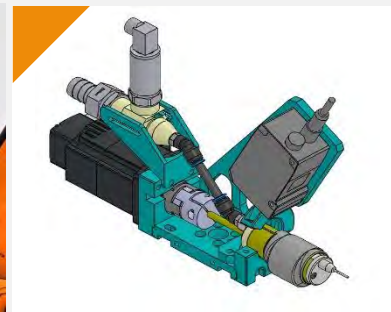
Pickit3D



CAPS CHANGER



DESIGN CLAWS



Valve Dosing

How do we achieve our goal?

I Innovación

S Safety

C Quality

D Differentiation

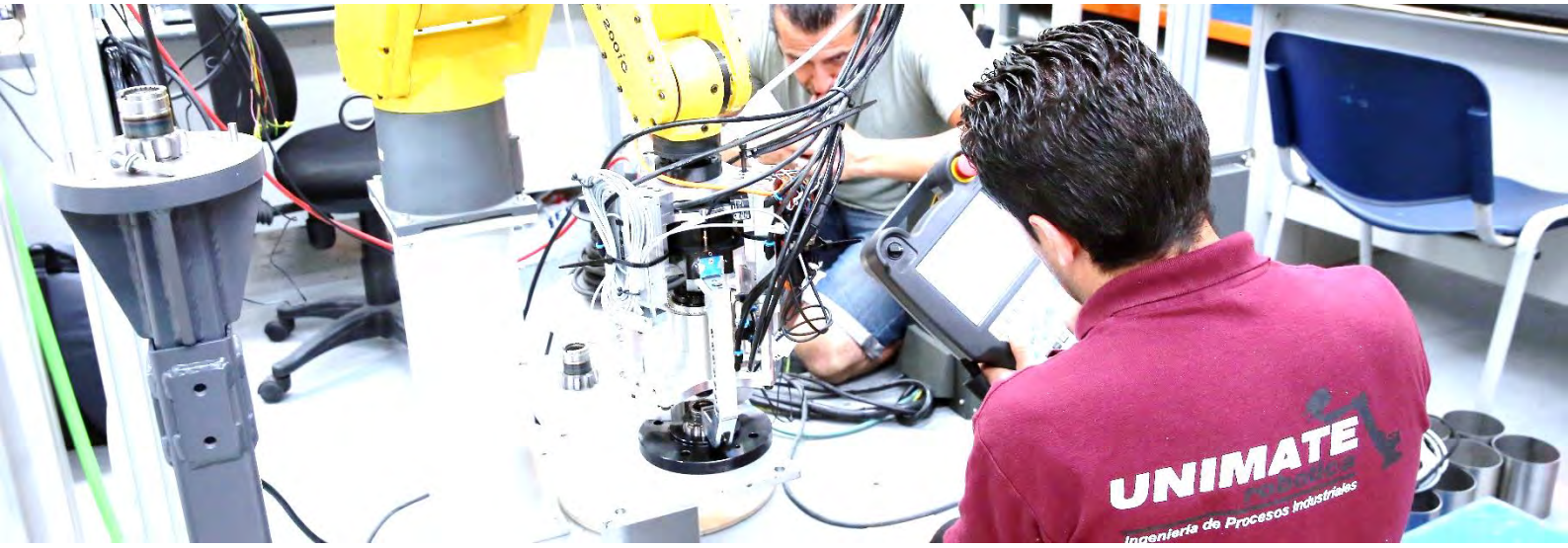
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At Unimate we know that the most important thing is the satisfaction of our customers. For this reason, our goal is to offer a quality service that meets and exceeds your expectations.

”



Business Value



TRUST

The engineering, maintenance and training technical service ensure total peace of mind for customers. At Unimate we are committed to long-term relationships and collaboration with our clients. This collaboration and trust is based on 4 fundamental pillars:

A

Unimate Technicians have a high professional qualification, have in-depth knowledge of the operation of robotic installations, receive direct training from the manufacturers and have extensive experience for their programming and maintenance.



B

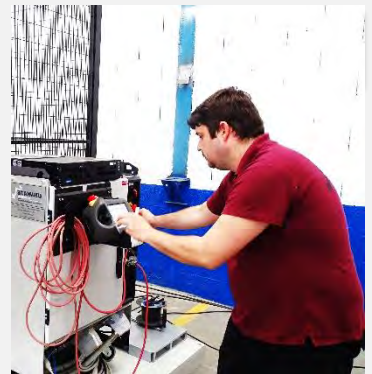
In addition to offering solutions to problems we also anticipate them, ie detect abnormalities even before the customer is aware of them.

C

In our commitment to quality, we carry out customer satisfaction surveys, which allow us to evaluate the degree of satisfaction of the services, the performance of the technician, detect points for improvement and new customer needs.

D

We have direct contact with customers. It is essential to communicate any possible anomaly, which may generate a setback when performing the service, we inform the client of this and of the measures that will be taken to solve it.





GLOBAL ROBOT EXPO – WE ARE COBOTS

Summary of main events

Attending and holding corporate events is part of our business development. Holding B2B business meetings with other companies, attending conferences on the latest developments in the sector, participating in networking events, and exposing the latest products and solutions to potential national and international buyers are activities that are part of our corporate DNA.

PICKIT-DAY



MINDTECH



SHOWROOM



Corporate social responsibility

Lo importante son las personas. Este es el principio en que se basa nuestro código de conducta.

Hemos establecido un conjunto de principios y políticas que describen cómo actuar y cómo establecer nuestra posición en asuntos específicos relevantes para nuestros empleados, proveedores y socios comerciales.

- *Código de conducta y practicas responsables_ Unimate.*
- *Código de ética y conducta de proveedores_ Unimate.*
- *Política Anticorrupción*
- *Política de Abastecimiento Responsable*
- *Política de Comunicación*
- *Política de gestión de personas*
- *Política de relaciones mercantiles con terceros*
- *Política de Salud Seguridad y Medio Ambiente*
- *Política de Sostenibilidad*
- *Política derechos humanos*

Creemos en la idea de proporcionar servicios y productos de la mejor calidad realizados en las mejores condiciones para todas las personas implicadas en el proceso. Nuestros socios deben cumplir estos estándares para adherirse a nuestro compromiso con la responsabilidad social corporativa.

La gestión de las actividades de Unimate está estrechamente ligada con valores como la innovación, la transparencia, la ética, la responsabilidad con el entorno y el compromiso medioambiental. Esta arquitectura de valores se aplica para los diferentes grupos de interés con los que se vincula.

Como eje transversal, el respeto por los derechos humanos, es un aspecto de suma importancia para la compañía.

- ✓ No utilizamos mano de obra infantil.
- ✓ No sometemos a las personas a trabajos forzados.
- ✓ No discriminamos por motivos de raza, sexo, religión, idioma, creencias políticas, pobreza, orientación sexual, edad, discapacidad, etc.
- ✓ Tenemos un ambiente de trabajo saludable.
- ✓ Somos respetuosos con el medio ambiente.
- ✓ No aceptamos ni toleramos la corrupción.

**Cinco ejes de sostenibilidad:
Medioambiente, personas,
ética y transparencia,
seguridad, e innovación y
tecnología**



Thank You!



Contact us

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